

# The Bottom Line



## APICS Ontario Grand Valley Chapter Celebrating 50 Years of Excellence A Night of Presidents

### Keynote Speaker



### **Abe Eshkenazi CSCP CPA CAE** **Chief Executive Officer** **APICS, The Association for Operations** **Management** **Chicago, IL**

Abe Eshkenazi currently serves as the Chief Executive Officer for APICS, The Association for Operations Management. Prior to joining APICS, Abe was the Managing Director for the Operations Consulting Group of American Express Tax and Business Services.

As CEO for APICS, Abe has led the association through organizational redesign, significant international growth and collaboration with other associations. Abe has provided business, operational, and compliance consulting services to professional service organizations, associations, tax-exempt and government organizations. His leadership roles include: change management, business process redesign, individual and organizational alignment. Abe has been a frequent speaker on outsourcing, non-profit mergers, and strategic alliances.

In addition to his CPA, Abe holds a MBA in management from Northwestern University, Kellogg Graduate School of Management, a MBA in finance from DePaul University, and a BA from Northeastern Illinois University. Abe is also a Certified Supply Chain Professional, a Fellow of the American College of Healthcare Executives, and Certified Association Executive.

**February 2012**

### **Ontario Grand Valley Upcoming Events**

#### ***Innovation 2012 - APICS Ontario Grand Valley Regional Conference***

**Friday February 3, 2012**

#### **Regional Conference**

**Friday February 3, 2012**

**Time:** 8:00AM – 4:30PM

**Speakers:** [Click Here](#)

#### **50<sup>th</sup> Anniversary**

**Friday February 3, 2012**

**Time:** 6:00PM

**Speaker:** Abe Eshkanazi  
APICS CEO

**Location:** Cambridge Hotel &  
Conference Center

**Wednesday, March 14<sup>th</sup> 2012**

#### **PD Meeting**

**Topic:** Supply Chain & Logistics

**Speaker:** Bob Armstrong

**Time:** 5:30PM

**Location:** St. George Hall  
665 King Street North  
Waterloo, ON  
N2J 4G8

APICS Canadian District  
OGV Chapter: Board of Directors

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## OGV Membership Drive to 500 Members



Can you help us reach our goal?? We have an opportunity for you, our OGV Chapter members. Because of your membership loyalty to the APICS OGV chapter, we are offering you an opportunity to win a BlackBerry® PlayBook™ tablet. So now, we're all wondering "How can I win a BlackBerry® PlayBook™ tablet?"

Well...it's actually really easy. Talk to your friends, co-workers, or family and tell them about APICS and what the membership has to offer. When they sign-up for their APICS OGV chapter membership, email us about the name of the new member, we will enter your name in a draw that will take place at our **Innovation** Conference on February 3, 2012. Collection of names will take place from now until January 27, 2012.

How to notify the Director Membership with proof of new member:

1. Get a copy of the new membership receipt from APICS: dated between December 1, 2011 and January 27, 2012. Memberships following this end date will not be accepted.
2. Email the receipt to [membership@apicsogv.org](mailto:membership@apicsogv.org) and copy the member on the email.
3. The Director Membership will confirm receipt for the draw by replying to your email.

Together we can meet our goal of 500 members for our 50<sup>th</sup> Anniversary.

**Sandy Cater CPIM CIRM CSCP**  
**Director of Membership**

### We're on LinkedIn!

Join the APICS Ontario Grand Valley chapter's new group on LinkedIn! Extend your networking opportunities by joining us, [click here](#).

We encourage you to become as active as you wish in the group – connect with new people, start discussions, or participate in discussions. Please invite your friends and colleagues to join us – membership not required!

We look forward to having a very active group, thanks to you.

## President's Message

Louise Beauchamp, CFPIM, President, APICS OGV



## Celebrating 50 Years of Excellence

Happy 50<sup>th</sup> anniversary! APICS Ontario Grand Valley chapter's charter was signed on February 1<sup>st</sup>, 1962 by Jack Heidema, our founding president. This marked the beginning of an extraordinary organization that has grown, prospered and never looked back.

50<sup>th</sup> anniversaries – of any kind – are rare. And here we are celebrating our golden jubilee this month – us, a volunteer-driven organization! The “Road to 50” has been paved in solid gold. This road was built and maintained by a group of people whose passion and commitment have made OGV the successful chapter that it is today. You are one of those folks.

Please indulge me as I walk down the Road to 50, and recognize our chapter's leaders.

**Jack Heidema** signed the chapter's charter in February of 1962 and was the chapter's president until 1963. **Harvey Durst** succeeded Jack and was president from 1964 to 1965. **Bob Greenwood** assumed the presidency from 1966 through 1969 and **R.W. Dieden** was president from 1970 to 1971.

**Gord Ellis**, chapter president from 1972 through 1973, was the first Canadian to be elected president of APICS. He and Keith Launchbury are the only two Canadians to be at the helm of the organization.

**John Bannikoff** (1974) John worked at Uniroyal until 1978 and passed away in 2001 at the age of 67.

**Leif Jensen** (1975 – 1976), **Paul Jantzi** (1977 – 1978), **William Neeve** (1979 – 1980), **Wayne Stewart** (1981), **Ralph French** (1982) and **Gerry Schnurr** (1983) continued to build the Road to 50 as chapter presidents.

**1984 – 1985: Dave Searle** Joining APICS provided a tremendous boost to Dave's career. Having started his career in Production and Inventory management in the late 70's, he soon recognized the value that APICS could offer in forwarding his career. He joined the OGV chapter, extended his education and started on the path toward certification. Joining the OGV board to eventually serve as president became a rewarding experience that has linked him for life to others in his field. For many years he could be found teaching certification courses at both Conestoga and Mohawk colleges. Dave has been an ERP consultant for over 20 years and has worked in over 80 manufacturing facilities across 10 countries. He continues to work at his profession today.

**1986 – 1987: Brian Watson** An OGV member since 1983, Brian is one of the longest serving active OGV members. Brian served as OGV's first Awards Coordinator, as Director Programs, as Chapter president, and has taught CPIM certification courses. Brian has spoken at OGV PD meetings on a variety of topics. In 2008 Brian was selected as the chapter's member of the year. Since 1999, Brian has been a faculty member and past Program coordinator of the Materials & Operations Management program at Conestoga College.

**1988 – 1991: Don Mines** Don was an OGV member from 1983 until 1996, where he moved to the London & District chapter and became their president from 1996 – 2010. In 1991 Don was APICS Region VIII VP Finance and President of Region VIII in 1993-94. Don has taught CPIM courses at Mohawk, Conestoga and Fanshawe Colleges. Don is currently President of Dr. Freight Transportation & Logistics Services.

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## President's Message

*Louise Beauchamp, CFPIM, President, APICS OGV*

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**1992 – 1994: Cam DiNunzio** Cam has held several positions with the OGV chapter, and has served as VP Finance for Region VIII, now known as APICS Canadian District. He was a member of the APICS Textile & Apparel Specific Industry Group. Cam is a board member and a past chair of the Program Advisory Committee for the Materials & Operations Management program at Conestoga College and is a project business consultant for Junior Achievement. Cam has returned to the OGV board as Executive Vice-President – responsible for Incorporation, APICS relations and the *Innovation* Fund.

**1995 – 1996: Brian Pattison** Brian has been involved in the field of Materials Management and Plant Supervision for the past 40 years. He was a past Board Member and President of the APICS OGV Chapter. He also taught the APICS Certification Program courses through Conestoga College at their Stratford Campus. Brian believes that a commitment to on-going education through associations such as APICS and the willingness to be open to various employment opportunities during his career, has provided him with a vast array of experience. He has been able to continuously apply this education and experience to progressively responsible positions in the field of materials management.

**1997 – 2000: Judy Carrick** Judy served on the OGV board for over 10 years starting as newsletter editor. She moved from there to Finance and then to President until 2000. After a few years as Past President, she remained on the board as Chapter Emissary. During this time she also served on the Region VIII board. Now that Judy is not active with APICS, she is spending her extra time researching her family tree and golfing.

**2001: Karen Collet** Karen served on the OGV board for many years, starting in Programs and Arrangements, then moving to Secretary and then to Chapter President. OGV is fortunate to have one of the most active chapters in Canada and while Karen was President she was an integral part in keeping Chapter operations running smoothly and building on its strengths. We were fortunate to have her involvement on the board both for her input into board activities and for her strong team spirit. Karen succumbed to cancer in 2008.

**2002 – 2003: Matt Weller** Matt joined OGV in 2001, previously a member of the Kawartha chapter in Peterborough and president of the Kawartha Student Chapter in 1999 / 2000. He was VP Professional Development for OGV in 2001 and became president in 2002. Matt continued to volunteer as our web master until 2008. His career for the past 10 years has seen him as a planner, Scheduler and Buyer at Engel Canada in Guelph, as a senior buyer at Shred-Tech in Cambridge and currently is the Purchasing / Materials Manager at Aeryon Labs in Waterloo where they produce autonomous flying robots.

**2004 – 2007: Kevin Hill** An OGV member and CPIM certification course instructor since 2000, Kevin has served OGV as VP Membership, President and currently as Chapter Emissary. Recently retired from Maple Leaf Consumer Foods, Kevin is now a part-time instructor at Conestoga College. Kevin also served on the Materials & Operations Management Program Advisory Committee and the Retail Operations Management Program Development Committee at the college. He won the APICS Voluntary Service Award in 2009 and was named Chapter Member of the Year in 2004.

**2008 – 2009: Tony Marchesich** Tony has held several positions with the OGV chapter and served on the Canadian District staff. A graduate of the Materials & Operations Management program at Conestoga College, Tony is currently Executive Vice-President and our newest past president. When Tony isn't being one of our staunch APICS advocates, he volunteers at the Guelph Food Bank, yet again supporting a great cause.

**2010 – Present: Louise Beauchamp** My part of the Road to 50 is very recent, and truly has represented the stuff that dreams are made of. I am the lucky one who happens to be the current president, and I have the distinct honour of bringing the chapter into its 50<sup>th</sup> year.

These 23 men and women did not build this chapter alone. They represent thousands of members. They represent the tens of thousands of hours given to the chapter by its volunteers. They represent the life of this chapter – **YOU**. Thanks to you, we celebrate 50 years of excellence.

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## President's Message

Louise Beauchamp, CFPIM, President, APICS OGV  
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So we're at the end of the Road to 50. Or are we? With people like you supporting the APICS Ontario Grand Valley chapter, we celebrate a very special anniversary. With a rich past that we have built, imagine what the future holds for us.

Thank you for being part of the Road to 50. This would not have happened without you. Happy 50<sup>th</sup> anniversary everyone!

Louise Beauchamp, CFPIM,  
President APICS OGV  
[president@apicsogv.org](mailto:president@apicsogv.org)

## Innovation February 3, 2012

### APICS Student Case Competition February 3, 2012

As part of *Innovation*, OGV is proud to host the first national APICS Student Case Competition. Students are given a case study that outlines a company's challenges. The student teams analyse the case and present their findings. The winning team will represent the Canadian District at the international competition in Denver next October.

The teams will present their results throughout the day at *Innovation*. We are pleased to welcome the following teams to our chapter, and wish them the best of luck at the competition:

Algonquin College	Ottawa, ON
BCIT	British Columbia
Conestoga College (3)	Kitchener, ON
Durham College	Oshawa, ON
Seneca College	Toronto, ON
Wilfrid Laurier University	Waterloo, ON

## Innovation February 3, 2012

### Connecting with the Best ... Speakers and Panellists

Speaker	Company	Topic
Bob Armstrong	President Supply Chain & Logistics Canada	Panel: Future of Transportation Panel: Ask the CEO
Abe Eshkenazi	Chief Executive Officer APICS	Keynote speaker 50 <sup>th</sup> anniversary Panel: Ask the CEO
Louise Beauchamp	Senior Management Consultant DBM Systems	Moderator: Future of Transportation
Doug Dedman	Senior Management Consultant DBM Systems	Moderator: Ask the CEO The Job Market
Gerald R. Ford	Chief Visionary Officer Cambridge Solutions	Networking to Increase your Net Worth
Yvonne Ewing	Principal The Forensberg Group	Delighting your Customer through your Supply Chain
Helen Jowett	CEO McDonald-Green	Panel: The Job Market

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## Connecting with the Best ... Speakers and Panellists

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Speaker	Company	Topic
<b>Trevor Kurtz</b>	General Manager Kurtz Trucking	Panel: Future of Transportation
<b>Guy Lazure</b>	President Projectit Performance Solutions	Why Strategic Change Sometimes doesn't Work the Way you Thought it Would
<b>Lloyd Longfield</b>	CAO Guelph Chamber of Commerce	Panel: The Job Market
<b>Kevin Maynard</b>	Executive Director Canadian Supply Chain Sector Council	The Tsunami Comes Ashore: Workforce Issues About to Swamp Canadian Supply Chain
<b>Duncan McLeod</b>	President DBM Systems	Going Global with S&OP Panel: Ask the CEO
<b>Peter Milroy</b>	Vice President CMS Montera Inc.	The Right Stuff: How to Set Inventory Levels and get Buy-in from the CFO
<b>Eric Somers</b>	Saw-Whet Solutions	Let's not Draw Straws (with Pam)
<b>Pam Somers</b>	Owner Saw-Whet Solutions	Supply Chain Survival – Overcoming the Worst through Flexibility and Agility Let's not Draw Straws (with Eric)
<b>Marg Pearson</b>	Owner Pearson Consulting	Product Manager versus Project Manager
<b>Judy Suke</b>	President Triangle Seminars	Conference Opening Step to the Right
<b>Dr. John Tibbits</b>	President & CEO Conestoga College	Panel: The Job Market
<b>Robin Todd</b>	President Marks Supply	Panel: Ask the CEO
<b>Jocelyne Vezina</b>	Owner Joce the Coach	Living to your Strengths
<b>Ed White</b>	Supply Chain Specialist Bayer Material Science	The Customer Value Proposition

## Connecting with the Best ... Sponsors



**The Brandmark Group**



**Conestoga College**



**DBM Systems Inc.**



**Kotta Designs**

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## **Innovation February 3, 2012**

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### **Connecting with the Best ... Vendors**



**The Brandmark Group**



**3B Research**



Canadian  
Supply Chain  
Sector Council

Conseil canadien  
sectoriel de la chaîne  
d'approvisionnement

**Canadian Supply Chain Sector Council**



**Genius ERP Solutions**



**IFS North America**



**Project Management Institute**



**Sabre IT Solutions**



**SCL CAL Supply Chain & Logistics Association**

Join us at **Innovation**. Ask your questions. Introduce yourself. Listen to the experts. Break bread with a new connection. Or raise your glass with us in a toast to our 50<sup>th</sup> anniversary.

There is no better opportunity to connect with the industry's finest. Don't miss out.

<http://www.apicsogv.org/innovation.php>

**Hope to see you soon!**

**Elizabeth Kilgour**

Chair

**Innovation**

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**The BRICK**  
**www.thebrick.com**

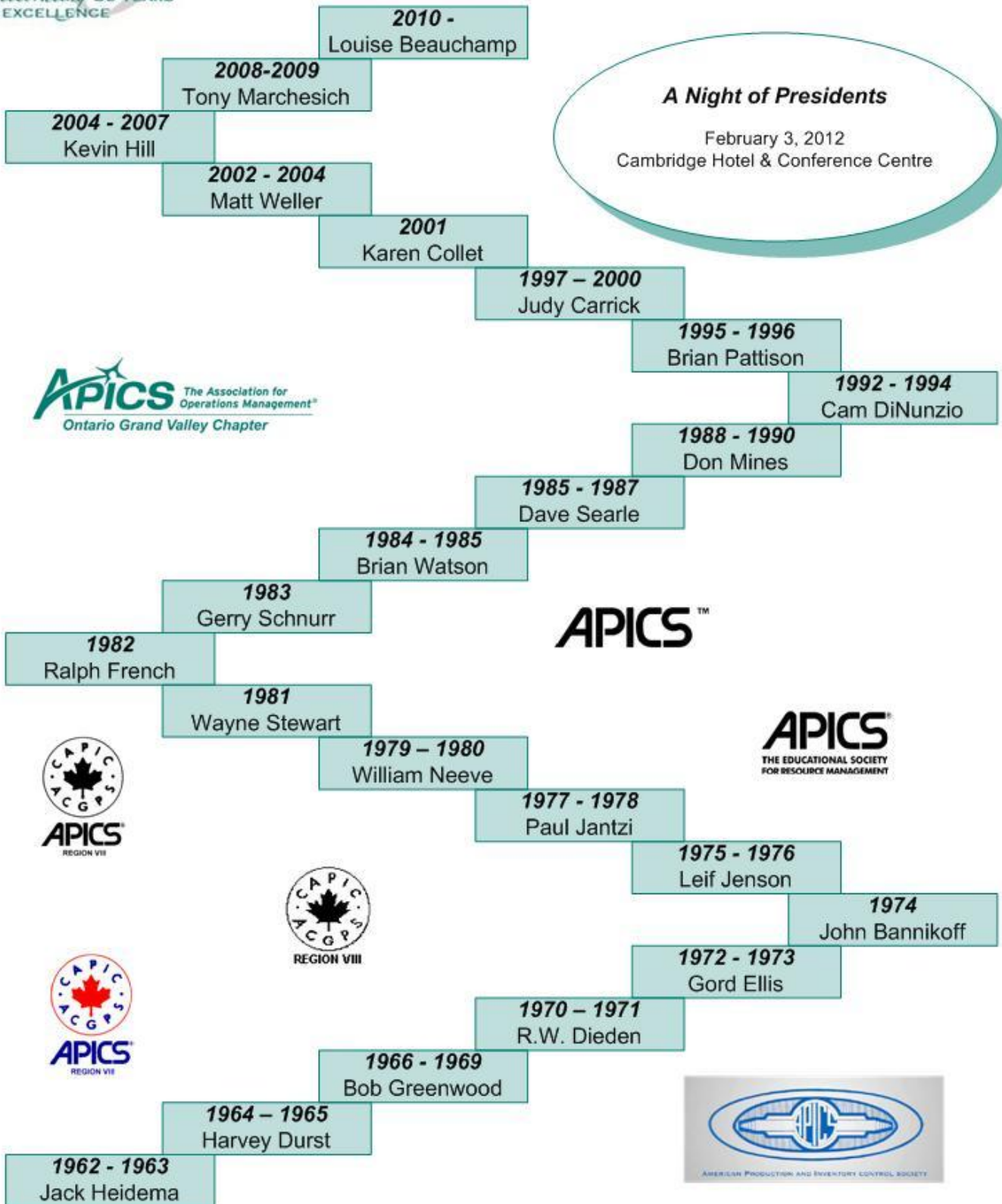
Please Note: The APICS OGV has been invited to participate in THE BRICK'S REWARD PROGRAM. This entitles any APICS member to take advantage of Corporate pricing at the Kitchener Brick located by Sports World Drive only.

To participate in this program, please see an APICS board member so that you can get a membership card and details on how to take advantage of this special pricing offered to APICS members only.



50 Years of Excellence

Golden Jubilee – February 3, 2012



## Education Update

Ring in the New Year with courses that can be missed!! The 2012 Winter course offerings are:

Type	Course Title	Instructor	Campus	Day	Start Date
CPIM	Basics of Supply Chain Management	Jaime Nicholl	Doon	Tuesday	17-Jan
CPIM	Basics of Supply Chain Management	Deb Cripps	Guelph	Thursday	19-Jan
CPIM	Master Planning of Resources	Bruce Williamson	Doon	Monday	16-Jan
CPIM	Detailed Scheduling and Planning	Louise Beauchamp	Guelph	Monday	16-Jan
CPIM	Detailed Scheduling and Planning	Jim Kaufman	Doon	Tuesday	17-Jan
CPIM	Execution & Control of Operations	Deb Cripps	Waterloo	Tuesday	17-Jan
CPIM	Strategic Management of Resources	Kevin Hill	Waterloo	Thursday	19-Jan
	Principles of Inventory Management	Kevin Hill	Doon	Tuesday	17-Jan
	Principles of Inventory Management	TBA	Ingersol	Tuesday	17-Jan
	Customer Focused Supply Chain Management	Pam Somers	Doon	Saturday (one day)	28-Jan
	Global Sourcing Workshop Series	Pam Somers	Doon	Tuesday	9-Feb - 15-Mar

To view the course descriptions and additional details for the course offerings available this spring [click here](#).

### EXAM VOUCHERS AT CANADIAN DOLLARS!

For a limited time the OGV chapter is selling CPIM exam vouchers in Canadian funds! For only \$145 for APICS members and \$185 for non-members, you can get a voucher to write your computer-based CPIM exam at any PearsonVue test site; including our own at Conestoga College Kitchener (Doon campus). We will have these available for sale at our professional development meetings, or contact Cynthia Klassen at [profdev@apicsogv.org](mailto:profdev@apicsogv.org).

**Good luck to all students!**

**Cynthia Klassen CPIM CSCP**

**V.P. Professional Development**

# ASC Newsletter



## February 2012

### ASC Happenings

#### CPIM Basics of Supply Chain Management Seminar

On Wednesday February 15th at 3 pm APICS is holding a Basics of Supply Chain Management seminar. This seminar will go through elements of the Basics of Supply Chain management exam.

In addition we will have students who have recently written this exam providing information about what content and study methods they found helpful and which elements they thought were difficult.

Becoming CPIM certified will give you a competitive advantage upon graduation! Start this month by coming out to our Basics of Supply Chain Management Seminar and booking your computerized test via the Pearson Vue web site <http://www.pearsonvue.com/apics/cpim/> or via phone at 866-583-8949.

#### CPIM Master Planning of Resources Gap Bridging Seminar

Keep an eye out in the APICS Angel and Email communications for more information about a CPIM Master Planning of Resources Seminar that is designed to bridge the gaps between our learning in the Supply Chain and Operations Management program and the knowledge required to be successful in writing the CPIM Master Planning of Resources exam. This is an excellent opportunity to help prepare you for the second of five CPIM certification exams. This event will be held from 4 to 8 pm on February 21st, RSVP on Angel.

#### APICS OGV 50th Anniversary and Innovation Conference

On Friday February 3, 2012 the Innovation Conference will be held in Cambridge. This is an all day event (8-4:30) where many professionals, CEO's and students have the opportunity to listen to speakers, panels and network. More details and to register follow this link <http://apicsogv.org/info.php>

Our parent chapter, Ontario Grand Valley (OGV) turns 50 this year and there is a very special celebration dinner in the evening on February 3, 2012. The keynote speaker is Abe Eshkenazi CSCP, CPA, CAE, the Chief Executive Officer of APICS. Student tickets are \$40+HST and you can sign up on the APICS website. <http://apicsogv.org/register.php>

We are always looking to improve your membership experience and always take suggestions on the APICS Angel Page —>Lessons—> Suggestion Box.

### Important Dates:

- February 3rd– Innovation Conference
- February 15th– Basics of Supply Chain Management Seminar
- February 21st– Master Planning of Resources Seminar

### Save the Date:

- March 22nd– Wine and Cheese Event at Whistle Bear golf club

Contact your ASC Board of Directors at:

[APICS@conestogac.on.ca](mailto:APICS@conestogac.on.ca)

OR

Via the Angel Communication Page